SHIPMENT/PLACEMENT CALENDAR

	Sun	Mon	Tue	Wed	Thu	Fri	Sat
February	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	1585. 255.	134		

March	*			1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	31	

PROMOTION AGREEMENT	
Promotion materials delivery date	_
Product delivery date	
Placement dates	<u>.</u> .
Display position (counter, floor, etc.)	***
Display placed by (SR, Store Personnel)	: 6. 32
Authorized signature:	۰

78702 © Philip Morris Inc. 1994

BENSON & HEDGES

FREE PORTABLE ASHTRAY WITH CARTON PUBCHASE

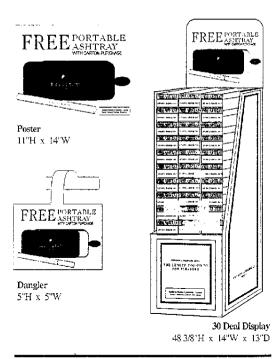


04282816

Promotion Dates February 27 - March 31, 1995

FREE PORTABLE ASHTRAY!

With Carton Purchase



P.O.S. Kit 30 Deal Display, Poster, Dangler, and 30 Ashtrays

BENSON & HEDGES 100's

- Increase carton sales in your store with this valuable offer from Benson & Hedges.
- Free offers are crowd pleasers. Reward your customers with a FREE portable ashtray.
- Use this effective promotional kit to attract customers from all angles and to ensure maximum sell through.

42828168